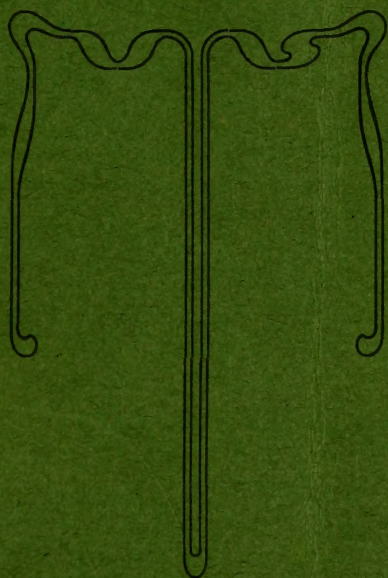


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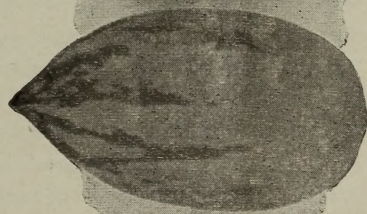
*Telling About
Budded or
Grafted Pecan
Trees. . . .*



C. A. YANCEY

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U. S. Department of Agriculture

Showing Varieties of Paper Shell Pecans.



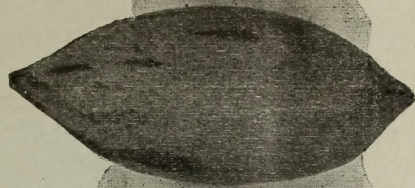
Stewart.



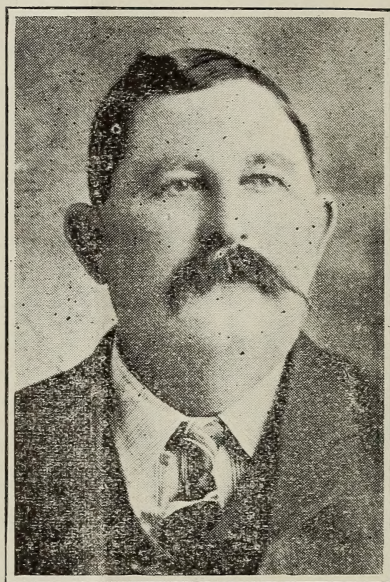
Van Deman.



Frotscher,



Centennial



Very truly,
C. A. Yancey.

Telling About Budded Pecan Trees That Yancey Sells.

I have been selling Pecan Trees for the last twenty years, and for the last eight years I have superintended the planting of the trees on the land of the purchasers and guarantee these trees to live. I've gotten 97 out of every 100 I planted to live—responsible people will testify to these facts. The pecan trees I will sell and see to their setting out will be guaranteed to live 12 months, if proper care is taken of them, and all that die will be replaced absolutely free of charge. You take no chances when you buy my trees, I sell'em and insure their lives, all for the same price.

From my own experience, gathered by extensive journeyings over this and neighboring states, I feel sure that surplus money in large or small amounts cannot be better invested than in pecan trees. I can show where parties have made enormous profits per acre on pecans—and even rich capitalists are now engaging in the business and count it one of their best investments. Lands planted in budded or grafted trees are not for sale, their owners would not part with'em at any price—the pecan trees are too valuable for money to buy.

The best varieties to plant in Louisiana, Mississippi, Arkansas, Texas and Oklahoma are Frotscher, Van Deman, Stewart, Russell and Centennial—all soft shell pecans and will come into bearing in six to eight years earlier than seedlings. Seedlings will not reproduce and you can't tell for years what you have; genuine budded trees will produce soft shell nuts for a certainty—I can show the nuts that the trees will bear when I sell you and by enclosing 25 cts. will send you some nuts.

The best trees to transplant are young healthy trees, size four to five feet. But I have successfully planted out trees seven to nine feet. Four to five foot trees planted out five years ago are now bearing.

Trees may be planted out in land subject to overflow—

these should be five to seven feet tall—I planted a grove for a customer several years ago whose land is overflowed nearly every year and he tells me all his trees are doing fine.

I know a man now seventy years old who has been planting out pecan nuts for the last 20 or 30 years, purchasing high grade nuts of well known varieties and paying as high as \$2 per pound for them. Some of his trees are now bearing and not one of them produce large or soft shell nuts such as the seed pecans he purchased. He has seen his mistake—seedlings will not reproduce—and two years ago I sold and set out for him 400 budded trees and only one of them died. He is so well pleased with his grove that he bought 400 more trees from me this year and promised me another order for next year.

I refer the reader to the many testimonials printed in this booklet concerning my reputation for honest dealing, I could multiply the number many times if space would permit. Budded pecan trees are my specialty, I want you to write me and find out all about them, I want to serve you and I know I can do it well with the many years of successful experience behind me.

The Trees to Buy and About Planting.

I have 10,000 budded and grafted trees of the best known varieties stake trained—trees 4 to 5 feet and 5 to 7 feet—that I have to sell and if you buy as many as 100, I will travel 100 miles to set them out for you. If you buy 500, I'll go 500 miles. If you buy less or live too far, I'll send full printed instructions for setting out with every purchase.

When I set out the trees, the buyer will furnish the hands and will furnish my board—you can count me as one hand. If I cannot come will send a good man.

I also have lots of small trees, 1, 2 and 3 feet, that will wait another season, but if you want small trees, I will sell them to you mighty cheap.

All trees are securely wrapped and packed for shipment by express and will reach buyers in good condition.

How to Buy and When to Give Orders.

Always purchase—especially Pecan Trees—from known reliable parties and have them exprest direct to you, setting out while fresh. Give your orders as early as possible in Summer or Fall months, so that you may have the first choice. I know all about pecan trees and you can see by the testimonials in this booklet that I do and that I am known and reliable. I have the trees you want, I tell you how to plant them and guarantee them to live—in other words I want to make a bargain with you that's good for both of us and I assure you, you'll be satisfied. Send your inquiries soon as possible.

When to Plant.

Early as possible after the first frost in the Fall, but you can successfully plant pecan trees until the first of April. The sooner the better, because the hard winter rains pack the earth well around the trees and give them a better start in the Spring.

How to Plant.

Full printed information will be sent out with every purchase, not only telling you how to plant, but all about the care of pecan trees.

What to do With a Pecan Tree that Has the Age but Will Not Bear Fruit.

Write to me and I will tell you—and will guarantee results.

Moss on Trees.

If interested write me and I'll tell you how to get moss off young trees and how to prevent it from getting on.

Some Remarks About Agents.

When an agent comes to sell you trees, always take him in and give him something to eat—makes no difference as to kind and quality—and after he is warmed and filled up, send him on to your next neighbor. I have a warm place in my heart for agents and the key hangs on the outside.

I HAVE NO AGENTS and why?—It is hard to get all good men and I do my business by mail and give buyers the full benefit of the saving on salaries and traveling expenses of agents.

Prices will be Named on Application.

Remittances.

Should be made by registered mail, express or P. O. money order or check where party is known.

Shipping.

All shipments are made by express.—I am located between Bunkie on the Pacific Express Co's. line and Eola on the Wells-Fargo—and can make prompt shipments to all points at lowest competitive rates.

Letters on Pecan Trees.

Clippings from Dallas, Texas, Times-Herald:

J. D. Palmer, Monticello, Fla., March 25th, 1907.

I received from a pecan tree standing in my yard 1903, \$14; 1904, \$20; 1905, \$23; 1906, \$50. The tree is now seventeen years old and is worth at least \$200.

Jno. R. Went, Monticello, Fla., April 2nd, 1907.

I got 900 pounds of nuts off of one tree which is about 20 years old. I consider this tree worth \$500.00. My fine paper shell tree bore 300 pounds this year, it is 12 years old. I got \$54 for the nuts. I got \$155 from four trees this past season. I consider a tree of improved variety taken care of will bring an income of 25 dollars per year.

Trees for Monuments.

Ex-Gov. Hogg, of Texas, when consulted on his death bed as to the kind of monument he wished when he should die, said: "I want no monument of stone, but let my children plant at the head of my grave a pecan tree and at the foot of my grave a walnut tree and when they shall bear let the pecans and walnuts be given out among the plain people of Texas, so that they may plant them and make Texas a land of trees."

A prominent nurseryman writes me as follows:

In answer to your letter of March 1st asking for my opinion on pecan culture will say, that I have been interested in fancy paper shell pecan culture for many years. I have been a wholesale planter of peaches, prunes, almonds, etc., and I have found nothing in horticulture to compare with the permanency and profit of a pecan orchard.

We have between three and four square miles of pecan orchard planted, from trees just set, to those in bearing. We have sixty acres ten years old that are paying us 15 per cent on a valuation of one thousand dollars per acre. This orchard is constantly increasing in value and it will be many years before it reaches its prime. After this season we will have from year to year many acres coming into bearing. We are planting from five to ten thousand trees annually and do not have any idea of stopping planting for many years to come. In my own life time I do not expect to see enough fancy paper shell pecans on the market to reduce the price below 25 cents per pound to the grower.

There are two things about the pecan business that I specially like, one is that after the first twelve months from the setting of the pecan tree, anyone who can run a cotton or corn crop can take care of the pecan orchard. Secondly because pecan trees are planted few to the acre, one may obtain the same rent from the land for a number of years, while he is waiting for them to come into bearing. In fact you do not have to wait for the pecan trees to come into bearing, as your pecan orchard is a by-product of the farm.

Your plan of planting, and guaranteeing pecan orchard for first twelve months, is a good proposition as by this method there is nothing left for the owner to do that one of his farm hands could not do for him after a few minutes instruction.



Record of a Tree Planted in the year 1892.

Year	Inches in Circumference	Yield in pounds
1894.....	8 $\frac{1}{2}$	
1895.....	12 $\frac{1}{4}$	
1896.....	14 $\frac{1}{4}$	1
1897.....	20	7
1898.....	25	10 $\frac{1}{2}$
1899.....	29 $\frac{1}{4}$	13 $\frac{1}{2}$
1900.....	33 $\frac{1}{4}$	27
1901.....	37 $\frac{1}{4}$	16
1902.....	40 $\frac{1}{4}$	45
1903.....	44	80
1904.....	46 $\frac{3}{4}$	121
1905.....	50	131
1906.....	53	196

Suppose that we have an acre of these trees, planting them thirty feet apart, equilateral method, there would be 55 trees to the acre. Below we give a table showing the quantity that one acre would produce at a valuation of 25 cts. per pound. Trees planted in 1892.

Year.	Pounds.	Value.
1897.....	385	\$ 96.25
1898.....	577 $\frac{1}{2}$	144.38
1899.....	742 $\frac{1}{2}$	185.62
1900.....	1,485	371.25
1901.....	880	220.00
1902.....	2,475	618.75
1903.....	4,440	1100.00
1904.....	6,655	1663.75
1905.....	7,205	1801.25
	<hr/> 24,805	<hr/> \$6,201.25

Testimonials.

Bunkie, La., April 3, 1907.

To Whom It May Concern:

This is to certify that the pecan trees that I purchased from Mr. C. A. Yancey have given me perfect satisfaction. The trees were set out under his own supervision, which are doing nicely. I take pleasure in recommending Mr. Yancey to any one who wishes a Pecan grove.

I find from my dealings with him, he will do what he says.

Respectfully,

J. T. Johnson,

President of Citizens Bank.

Haasville, La., 4th March 1908.

Mr. C. A. Yancey, Bunkie, La.

Dear Mr. Yancey:

It gives me great pleasure to be able to advise you that the budded pecan trees bought of you last year all lived and are in fine shape. There is no money could buy the land I now have in pecans and I am indeed very grateful to you for your part in the good work.

I have known you for the last twenty years and I must say it has only been to know that you always do exactly what you say and I heartily recommend yourself and your methods to prospective buyers of pecan trees.

Very truly,

Dr. A. Marshall Haas.

Eola, La., March 4th, 1908.

Mr. C. A. Yancey, Bunkie, La.

Dear Sir:

The pecan trees bought from you in the fall of 1906 are growing beautifully and bid fair to be magnificent trees. To any one wishing to plant trees, it gives me pleasure to say that I know your knowledge from long experience in the business makes you thoroughly reliable. I expect later to give you a large order and hope to have you present to superintend the planting.

Very truly yours,

R. R. Irion,

Member Avoyelles Police Jury.

Bunkie, La., March 1, 1907.

To Whom It May Concern:

This is to certify that I have bought pecan trees of Mr. C. A. Yancey, of Bunkie, La. in the years of 1904, '05 and '06. The trees bought three years ago and which were four and five feet high when planted, are doing splendidly indeed, in fact some of them now have blossoms on them. I have 400 pecan trees and they are all growing well.

Through the business dealings I have had with Mr. Yancey I find him reliable in every way, as well as pleasant and I think him perfectly responsible for any statement he may make. I take great pleasure in recommending Mr. Yancey to any one ordering trees.

Respectfully,

C. E. Haas,

Merchant and Planter.

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Marksville, La., April 17, 06.

To Whom It May Concern:

I wish to say that I purchased a number of pecan trees from Mr. C. A. Yancey and that Mr. Yancey came to my place and set the trees out under his personal supervision.

The trees when set out were from 4 to 5 feet high, and are now doing nicely. Not one has been lost.

It is my purpose if nothing unforeseen happens, to plant considerably more of these same trees this coming season.

It gives me pleasure to say that Mr. Yancey is reliable in every respect, and a most capable nursery-man, and from my own dealings with him, I know that any statement he makes in regard to the trees he sells, can be absolutely relied upon.

Respectfully,

W. H. Peterman,

State Senator from Avoyelles Parish.

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Bunkie, La., Feb. 25th, 1908.

This is to certify that C. A. Yancey has been a customer of mine for the past ten years. Have always found him reliable in all transactions. No one could be more prompt pay than him.

W. P. Smart, Merchant.

Bunkie, La., March 11, 1908.

To Whom It May Concern:

This is to certify that I have known Mr. C. A. Yancey very intimately for about three years, having had considerable business dealings with him, he being a customer of this bank. I wish to say that I have always found him honest and courteous in all his dealings.

Very truly,
H. E. Owen, Cashier Citizens Bank.

Bunkie, La., March 6, 1908.

Mr. C. A. Yancey, Bunkie, La.

Dear Sir:

Permit me to say that the pecan trees you sold me last year are thriving nicely. I have them planted in the yard. I consider that the pecan makes not only a beautiful lawn tree but at the same time yields a fine supply of fruit thus combining beauty and profit.

Yours truly,
Rev. C. C. Wier,
Financial Agent Methodist Orphanage Board.

Bunkie, La., March 4th, 1908.

Mr. C. A. Yancey, Bunkie, La.

Dear Sir:

The pecan trees I purchased from you in 1906 and '07 are doing nicely and bid fair to bear early.

I heartily recommend Mr. Yancey to any one wishing to buy pecan trees as he handles only the best stock.

Yours truly,
H. C. Swann, Planter.

SPECIAL.

Where a party wants a few extra nice trees for lawns I can supply handsome ground grafted trees from 5 to 7 feet, which will be straight and pretty, this makes a prettier tree for lawns than the budded tree. I only have a limited quantity of these, so orders should be sent in early, so I can have them booked.

Hon. D. B. Hudson, a merchant of Eola, says:

Eola, La., March 4th, 1908.

Mr. C. A. Yancey, Bunkie, La.

Dear Sir:

I am glad to report that the pecan trees bought of you in 1906 grew and did well and I hope and believe they will continue to grow.

Yours truly,

D. B. Hudson.

Erick, Okla., March 9, 1908.

This is to certify that I have had three orders of trees filled by Mr. C. A. Yancey. In the last order there were 200 pecan trees and while I have not had time to see the trees bear I confidently expect great things from my pecan trees. I take pleasure in recommending Mr. Yancey as a reliable gentleman. I know of no person whose word is worth more to me when I go to purchase pecan trees.

J. L. Haddock,

General Missionary for

American Christian Missionary Society.

Erick, Okla., Feb. 28, 1908.

Mr. C. A. Yancey, Bunkie, La.

Kind friend:

The trees have arrived in good condition. Mr. Haddock is busy putting them out. Will send check by tomorrow's mail.

Sincerely,

Mrs. J. L. Haddock.

Whitecastle, La., April 6, 1907.

To Whom It May Concern:

This certifies that I purchased from Mr. C. A. Yancey a number of grafted paper shell pecan trees of the small size. They have been planted eight years in Oct. 1906 and several of the trees bore pecans of a beautiful large variety (such as promised). Nearly all of these are thrifty and this year they promise to be loaded with nuts as they are now in bloom.

I am highly delighted with all the plants and fruits that I have ever purchased from Mr. Yancey as they have reproduced just such fruit as advertised.

Very respectfully,

M. K. Pearce.

Bunkie, La., Feb. 20, 1907.

To any of my Friends:

I wish to say that I have at different times bought of C. A. Yancey (400) four hundred Pecan Trees, and out of that lot only two of them have died, which Mr. Yancey has replaced free of charge. I have now (30) thirty acres planted out doing nicely, and if nothing happens the coming season I expect to plant out (100) one hundred more. I had some of them last season to bear a few nuts, and they were as sample shown me by Mr. Yancey.

I consider Mr. Yancey reliable in every respect.

Yours respectfully,

R. L. Bailey,

Planter and Millman.

Bayou Chicot, La., March 2nd, 1908.

To Whom It May Concern:

I have been planting out pecan nuts which I bought costing me all the way from one to two dollars per pound for the last thirty years, and now have over one thousand bearing trees, and some that never bore. I am so disappointed in the size of the nuts not even one of them reproducing the same. I thought of the old adage "If at first you don't succeed try, try again".

Knowing Mr. Yancey for twenty years I bought of him in 1906 four hundred pecan trees, which were set out under his own supervision, and only one of them died, which Mr. Yancey replaced free of charge

I was so well pleased with the first lot that I purchased from Mr. Yancey three hundred more in 1907 of the large size 5 to 7 feet paying him two dollars each. He also superintended the planting of this lot. The trees were exactly as Mr. Yancey represented them, in grade and size.

Seeing the results that are being obtained every year from bearing budded paper shell pecans I now regret that I did not plant this kind fifty years ago.

From the business dealings I have had with Mr. Yancey for a good many years I find him to be perfectly reliable, honest in every respect and can cheerfully recommend him to any one wishing a pecan grove.

Yours truly,

J. E. Hawkins, M. D.

P. S. The majority of the above mentioned trees were planted on piney woods soil, which cost about \$1 per acre. Now since the trees promise to do so well no reasonable amount would buy this land

CLOSING.

Before closing this little booklet, I wish to call your attention to a few more facts concerning Pecan trees.

Did you ever stop and think the great age the Pecan tree may attain?

How long will a pecan tree live? I saw one in Mississippi, it was the largest tree I ever saw, the owner was over four score years and he told me the place had been his grandfather's and that the grandfather had often spoken of that tree and told him it was bearing when he was a boy.

Mr. Steckler, the New Orleans seedsman, says he sells all his large pecan nuts for \$1 to \$2 per pound and he is not able to supply the demand from season to season.

Another advantage: you can market pecans any time within a twelve month of time of gathering—provided you keep them under lock and key, the children will eat them if you don't.

I only wish I had money to buy more land and set out more pecan groves and let it be said by my grandchildren—"there is a pecan grove set out by our grandfather more than a hundred years ago and it is better than any life insurance he could have left us".

I am now nearly three score years of age and from my experience in nursery stock, AND ESPECIALLY PECAN TREES, I could say ten times more than I have told in this little book, but I will leave the subject to my friends.

All nurseries are now making a specialty of pecans—and we are propagating from trees on our own ground that bear earliest and trees that bear most abundantly.

Favor me with your inquiries and with your orders on budded or grafted pecan trees—then this tale will have accomplished its mission.

Very truly,

C. A. YANCEY,

Bunkie, La.

C. A. YANCEY

Dealer In General Nursery Stock

Bunkie, La.

*Printed by The Review
Bunkie, La.*